

Top-flight facility management solutions



**FLIGHT
FACILITY
SERVICES**



SERVICES & CUSTOMIZED SOLUTIONS

Specifically, Flight Facility Services offers the following top-notch services sought by the aviation industry such as airports and other large public and private facilities and complexes:

- Complete janitorial services
- Carpet cleaning and floor care
- Pressure washing and exterior maintenance
- Window cleaning
- Staffing solutions
- Emergency services (including fire and flood restoration)
- Parking lot maintenance
- Recycling services
- Construction final clean
- Event services and catering

Flight Facility Services is well equipped to handle a broad array of services, and has strong networks within Broward County to facilitate the staffing of special projects as their need may be. Our clients may rest easy that they have a partner that can handle any facility specialty need that may arise, and that their best interests will always be at the helm of every decision.

MANAGEMENT

With a superior combination of substantial local and national large airport experience Flight Facility Services brings proven maintenance management performance in airports to the table. Through many years of learned lessons, we implement successful management plans to achieve a high level of program continuity. We are dedicated to providing our airport clients with quality and dependable service.

SECURITY

FFS understands the ever-changing security needs in the aviation industry. Therefore, we are committed to training our managers and employees on airport security measures and emergency response procedures. We emphasize security awareness, passenger safety and prompt response to potential security risks such as suspicious activity, unattended luggage, and biohazards. When required, our staff will be trained and approved to drive on Airfield Operation Areas. We equip our management with all the communications tools necessary to assure quick response to the possible problems that may arise in an airport.

TRAINING

We have learned that a structured training program is a critical investment to providing quality services in airports. Moreover, we fully understand the specific training requirements necessary to ensure full compliance to the unique needs associated with servicing large, 24-hour facilities. We have partnered with our vendors to develop a training program dedicated specifically to the techniques of cleaning airports.

QUALITY ASSURANCE

We ensure top performance through a total quality management concept, which includes company-sponsored incentive programs and an automated inspection system utilizing PDA inspection devices designed specifically for airports. We are committed to not only meeting but exceeding the needs of our airport partners.

ABOUT US

Flight Facility Services (FFS) is an exciting new enterprise bringing together a wealth of airport experience and expertise from two respected leaders in the facilities management and maintenance industry. Our newly emerged joint venture enterprise leverages the greatest strengths and assets from each partner to provide comprehensive and steadfast facility solutions to public venue facilities, through a solid support structure for management teams and stakeholders alike.

The strategic partnership incorporates the skills, talents and resources of two established and reputable service providers: **Dirt Pros EVS**, a single-source, full-service, integrated facilities maintenance firm, headquartered in Broward County whose service portfolio spans several specialty divisions throughout the state of Florida, and **Gali Service Industries, Inc. (GSI)**, an integrated facility management company operating in 13 states and the District of Columbia.

Dirt Pros comes with an extensive knowledge of the South Florida region and access to the strongest local workforce. At the same time, GSI brings to the venture a wealth of experience in large airport and aviation facilities, with a proven operations history of success and deep industry know-how. Both Dirt Pros and GSI are 100% minority owned and together bring a cadre of diverse and talented management and operations teams that result in a strong synergistic force to offer the high quality and reliable service to the Fort Lauderdale/Hollywood International Airport (FLL).

At FFS, we fully understand that airport maintenance incorporates many facets of cleaning, including but not limited to, terminal cleaning, window cleaning, carpet cleaning, special floor cleaning, baggage belts and cleaning of outlying buildings. We have a strong management team and expertise in creating systematic solutions for these areas of cleaning, and we are committed to partnering with our vendors and subcontractors to ensure continuity, implementation of best practice performance standards and measurable client satisfaction.

Our strategic objective is to offer the Broward County Aviation Department Maintenance Division distinguished capabilities from seasoned management teams, innovative technology, and a proven approach to carefully tailored programs capable of achieving the quality performance standards based on the Airport Service Quality (ASQ) Survey. Flight Facility Services combines the most advanced management service solutions, combined with optimal preventative and restorative facility services, and a cutting-edge Eco Healthy Cleaning program. Our services range more than 50 disciplines, including janitorial, general maintenance/handyman; HVAC/refrigeration; painting; plumbing and electrical; fire protection; locks/gates; pest control; lighting; and grounds maintenance. Flight Facility Services leverages its local and national expertise along with partner experience in maintaining 24/7 facilities including airports and other large venues. Our combined expertise currently reaches an array of retail, commercial, governmental and multi-family properties.



FFS' Strong Values:

- Honesty
- Integrity
- High performance standards
- Committed to training
- Employee loyalty
- Dedicated
- Forward-thinking

Soar high with FFS and safely land a host of top-flight facility management solutions!



MEET THE FLIGHT FACILITY SERVICES EXECUTIVE TEAM



Marcell D. Haywood, LEED AP

FFS Co-Founder & CEO

A former point guard for the Seminoles, Marcell Haywood earned his bachelor's and master's degree from Florida State University. Having grown up in Plantation, FL, Mr. Haywood set to establish Dirt Pros, a successful and rapidly growing facilities maintenance enterprise based in Broward County. With the well-being of its employees and of each person it encounters at the core of its operations, Dirt Pros has become a key participant in the development of the local working community. Its fast growth and a unique people-centered approach has earned Dirt Pros both local and national recognition, including two consecutive nominations in Inc 500|5000 as well as recognition for its Green Practices. Mr. Haywood set a corporate

initiative to provide better jobs to the South Florida Community, earning Dirt Pros the *Inc Magazine* 2012 Hire Power Award. His involvement reaches beyond the work arena, with an active participation in community outreach and both cultural and educational initiatives. A graduate of Leadership Broward Class XXVIII, Mr. Haywood volunteers his time with the Riverwalk Trust, the St. Thomas Aquinas Alumni Association, and is currently a board member of FLITE Center, an organization that provides resources for children who are out of the foster care system. Mr. Haywood also participates regularly as guest speaker in local and national business conferences. He earned the 40 under 40 Award in 2012 from *South Florida Business Journal*, which recognizes exceptional business leaders. He is a LEED-certified AP, bringing this strength to the company's core rooted eco-friendly initiatives.



LeRoy D. Dock, CBSE

FFS Co-Founder & President

In addition to his work with Flight Facility Services, LeRoy Dock serves as GSI's Chief Operations Officer, who has more than 35 years of experience in the industry. Before joining GSI in 2001, he was responsible for the day-to-day operations of a \$24 million janitorial services company servicing over 16 million square feet, with 1,100 employees. LeRoy has a very comprehensive understanding of the components of a

well-organized and proficient cleaning program. He has received his Certified Building Service Executive (CBSE) designation and is former president of the Capital Association of Building Service Contractors (CABSC). He has also been the chairman of Regional Training and the Supervision Seminar Committee of the Building Service Contractor's Association International (BSCAI), where he received the organization's "Walter L. Cook Award" for Distinguished Service as well as received the BSCAI Outstanding Chairperson Award. In 2004, Mr. Dock served as the president of the Board of Directors of BSCAI, an international association of over 1,100 companies in 13 countries. It was at BSCAI where LeRoy first met Marcell Haywood, founder of Dirt Pros EVP, Flight Facility Services' other founding partner. Mr. Dock now serves as the president of the World Federation of Building Service Contractors. He is also the co-founder of HOPE, Inc., a non-profit agency that provides transitional housing for homeless individuals.



Francisco J. Gali

GSI Chairman & CEO

Francisco Gali has served as president & CEO of Gali Service Industries, Inc., since its founding in 1989. Francisco, a then-undergraduate student at The George Washington University, who out of need and perception of an opportunity started cleaning offices himself as a part-time job at night. Mr. Gali who is based outside of the nation's capital has grown an impressive network of professional and political contacts. Since 2002, he has been active in the Congressional Hispanic Caucus Institute (CHCI) and has served as both

director and treasurer for the organization who vision is bringing the promise of the American Dream to the next generation of Latinos. CHCI programs serve more than 1,500 young Latinos annually, and more than 30 years later, CHCI programs, account for more than 5,400 alumni across the country who are Latino leaders in all sectors — public, private, and nonprofit. Francisco's entrepreneurial spirit, hard work and networking efforts helped him establish this most respected and successful Maryland-based cleaning and maintenance services company. Under Mr. Gali leadership, GSI's focus and commitment to its clients' needs and requirements contributes to continually incrementing the facility types serviced and launching innovative solutions into the market. His experienced team is equipped with the technical knowledge and skills to exceed clients' expectations in terms of services provided, concerned with requirements set by facility managers and property owners.



Arthur C. Stecklow, CBSE

Executive Vice President

Art Stecklow has over 40 years experience in the construction and service industries in the Washington, DC and Baltimore markets. He has been with GSI Eco Healthy Cleaning for over 15 years. Art was president as well as a member of the Board of Directors of the Capitol Association of Building Service Contractors. Art is on the Board of Directors of the Building Service Contractors Association International, Board of Directors and Executive Committee of the MD/DC Minority Supplier Development Council and Member of the AOBA

Associates Coalition Team. He has earned numerous "Outstanding Leadership" awards throughout his career. Art is a Certified Building Service Executive and a graduate of the Building Wellness Institute's accredited Green Seal – 42 training program.



Lisa Held

Vice President of Business Development

Lisa Held has developed her skills over the past 10 years working for reputable institutions, including the *Sun-Sentinel*, Nova Southeastern University and Kaplan, Inc. She brings with her a wealth of skills as well as extensive business development experience. A South Florida native, Lisa earned a Master of Business Administration degree from Florida Atlantic University. At Dirt Pros, her focus is on the development of business relationships with existing and potential clients. In addition to her professional and academic accomplishments, she remains active in many community and charitable causes, including volunteering for non-profit organizations such as Women in Distress of Broward County.



ABOUT GSI



Gali Service Industries, Inc. (GSI) is one of Washington, DC metropolitan area's largest and respected facilities maintenance, janitorial and integrated service management companies. For 24 years, GSI, a Maryland-based cleaning and maintenance services company, has held a

successful record of steady growth in sales and personnel throughout the United States. The company manages operations in 13 states and the District of Columbia and operates more than 3,000 self-performing service technicians nationwide in thousands of locations. GSI leverages a national network of over 25,000 credentialed service providers across all building trades to cost-effectively procure, perform, and manage all of your facility maintenance, service, and supply needs. GSI's ability to service a broad range of facilities — many of them open 24/7 — has made us the first choice for many. Our clients include: international airports; government and commercial office buildings; universities, colleges and schools; laboratories; banks; data centers; multi-family residential communities; hotels; shopping malls; construction sites; and athletic facilities.

GSI's focus and commitment to its clients' needs and requirements contributes to continually incrementing the facility types serviced and launching innovative solutions into the market. GSI, an accredited Minority Business Enterprise (MBE), is currently managed by a highly professional, experienced and diverse team with each member having more than 20 years of experience in cleaning and maintenance services. GSI is devoted to providing exceptional cleaning services while making a conscious effort to lessen its impact on the environment and foster good practices related to Corporate Social Responsibility (CSR) within the industry.

Gali Service Industries has achieved GS-42 certification for its Eco Healthy Cleaning™ program in complying with the rigorous environmental and performance requirements of the Green Seal Environmental Standard for Cleaning Services (GS-42, 2006). GSI is able to assist its clients meet federal green building requirements while improving workplace wellness and productivity. With the establishment of the Office of Federal High Performance Green Buildings, the Federal General Services Administration (GSA) has begun to take a leadership role in promoting sustainability. GSI provides:

- A web-based work order management platform that integrates service, vendors and supply management.
- A dedicated account management team with both on-site and corporate personnel, supported by a 24/7/365 National Operations Support Center.
- A combined 150 years of industry recognized leadership and experience, including GS-42 & MBE Company Certification, & LEED Facility Expertise.
- Eco-healthy cleaning services and housekeeping to commercial, retail, multi-family, government agencies, airports, and stadiums.

GSI has earned a great deal of respect within the industry. GSI has provided its services for its past and current aviation clients including: Dulles International Airport (IAD) and Charlotte/Douglas International Airport (CLT) as well as a host of federal and commercial contracts with IRS, NIH, US Army, NIST, DHS, NOAA, DISA, NRC, DOD, US Court of Appeals, DOE, USDA, DOJ, FDA, Gaylord National, Federal Air Marshalls, Nationals Park, GSA, and REIT Management & Research. To learn more, visit www.galisservice.com.



ABOUT DIRT PROS

Dirt Pros EVS is an integrated facilities maintenance company dedicated to improving the health, appearance, and operation of the built environment. Headquartered in Broward County, the company both designs and provides maintenance and repair operation (MRO) programs in housekeeping, custodial, grounds maintenance and corporate services programs for clients of all sizes in the healthcare, education, hospitality, commercial real estate, retail and public venue industries. Since its inception in 2004, Dirt Pros has experienced extensive growth through its commitment to the highest standards of quality and the application of its core values and principles to create better working environments for the South Florida community.

Dirt Pros remains one of the nation's fastest-growing companies; currently operating six separate management services divisions throughout the State of Florida and expanding its high-quality, high-production service model across the state one market and one customer at a time. Dirt Pros currently maintains a labor pool of hundreds of seasoned, professional specialists and managers focused on bringing high-level solutions to each engagement. Dirt Pros works with its clients as a partner to establish and maintain stringent levels of safety and quality through the use of technology and to create efficiencies throughout its operations. An important part of this business model involves a close interaction with the local workforce to develop the most talented individuals who are highly motivated, and to provide the structure and tools necessary to remain at the top of the industry while strengthening the fabric of the local community.

Dirt Pros is the first housekeeping, janitorial, and/or custodial services provider in Florida to have a registered LEED AP on staff and to launch the first full-service eco-friendly cleaning program in South Florida, and continues to operate with strict Green practices. Dirt Pros is a key contributor toward the achievement of LEED certification for commercial interiors, new construction, schools, healthcare, retail, and/or neighborhood development goals. Corporate strengths include exceptional client service and service quality, management accessibility, and effective responsiveness to short notice requests.

Dirt Pros was recognized in both 2008 and 2009 making the Inc. 500 list, including the 232nd fastest-growing private company in the nation, 19th fastest-growing products and service company in the nation, and 6th fastest-growing private company in South Florida in 2009. Among its other esteemed achievements, Dirt Pros:

- Received *Inc. Magazine's* "Hire Power Awards in 2012"
- Named Top 300 "Businesses of the South" in 2011 and 2012
- Recipient of the Verizon Wireless Award for Innovation in Technology in 2011
- Nominated by the *South Florida Business Journal* as Entrepreneur Award in 2010 and CEO nomination for Top 40 under 40 in 2012
- Emerald Green Award Certificate from the Broward County Commission in 2011
- Featured in "Moving America Forward," hosted by Doug Llewelyn for stimulating the U.S. economy in 2011

Dirt Pros believes in its contribution to the economy through the creation of better jobs and through supporting its clients in the achievement of their core goals. Since its beginning, Dirt Pros has put back into circulation of the economy over \$70 million. Over the next five years, Dirt Pros expect to cycle back an additional \$80 million to the local and working community and to create several hundred additional jobs. For more information, please visit us at www.dirtpros.com.



DirtPros





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